Backing visionary entrepreneurs

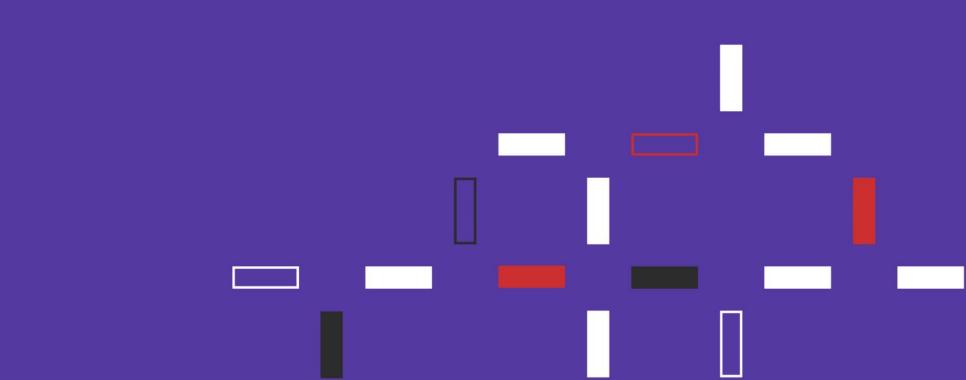
The European Innovation Council

Keith Sequeira, Head of Unit, EIC Governance & Coordination Workshop for ERC PoCs, 29/03/2021





Why do we need an EIC?

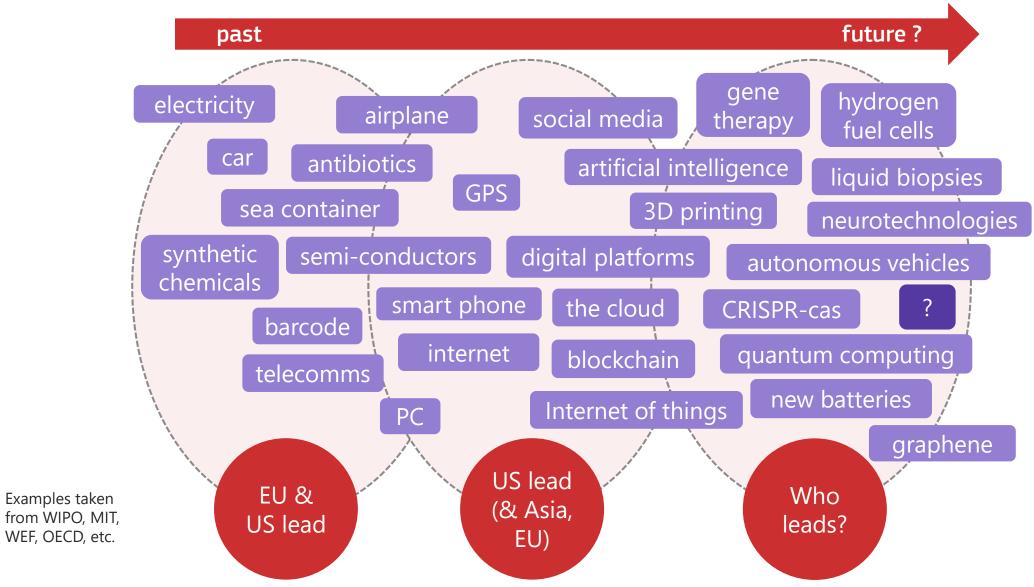




What's holding back European innovation?

Innovation performance	 Strong research performance not translated into innovation Lack of breakthrough/ disruptive innovations that create new markets
Innovation funding	 Financing gaps (2 "valleys of death") in Transition from lab to enterprise Scaling up for high-risk innovative start-ups
Innovation ecosystem	 Many national & local ecosystems, but fragmented at European level Need to include all regions and all talent (especially female)

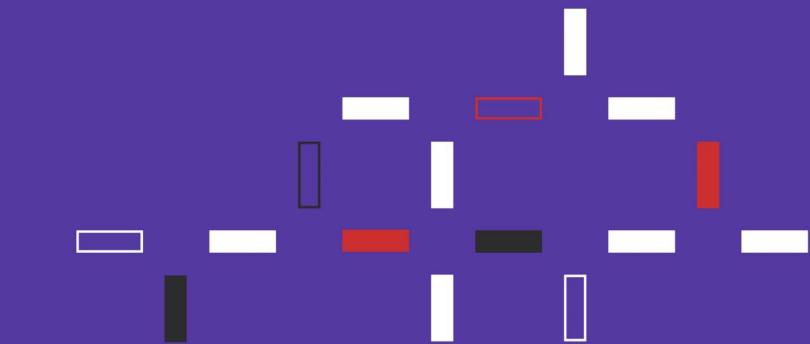
What is at stake: who will lead on the next wave of strategically important technologies?



European Innovation Council



The new European Innovation Council





Europe's most ambitious innovation initiative

- €10 billion programme to identify, develop and scale up breakthrough technologies and disruptive innovations in Europe
- **Unique** in the world to combine research on emerging technologies with Accelerator for startups, SMEs and scaleups
- **EIC Fund** largest VC deep-tech investor in Europe (over €3 billion)
- Innovator-centric steered by Board of leading innovators
- **Pro-active approach** with flexible funding
- Enhances the **European innovation ecosystem**



Part of the Innovative Europe pillar of Horizon Europe

European Innovation Council

 Support to innovations with breakthrough and market creating potential

€10.1 billion

European innovation ecosystems

 Connecting with regional and national innovation actors

€520 million

European Institute of Innovation and Technology (EIT)

 Bringing key actors (research, education and business) together around a common goal for nurturing innovation

€2.9 billion



Building on EIC pilot phase (2018-20) under Horizon 2020 programme

- Bringing together and reform of existing instruments:
 - **Future Emerging Technologies** (FET Open, FET Proactive) => **EIC pilot Pathfinder**
 - Also, FET Launchpad, FET Transition to innovation as basis for EIC Transition
 - SME instrument => EIC pilot Accelerator
 - Primarily bottom up; face to face interviews
 - Introduction of "blended finance" grant of up to €2.5 m and equity of up to €15 m in single application
 - Also Fast Track to Innovation (FTI) and Prizes
- Expanded Business Acceleration Services:
 - Multi-corporate days (e.g. Planet.tech; energy4planet), visits to innovation hubs, overseas trade fairs, etc
 - Services for Pathfinder (boot-camps, etc.)

What is the EIC?



One stop shop for breakthrough, deep-tech, market-creating innovators • Open to all innovators, in any field, at any time

- Complemented by targeted funding on strategic challenges
- Highly competitive for Europe's high potential innovators

Agile funding from idea to investment

- Pathfinder for advanced research on emerging technologies
- Transition from lab to commercial setting
- Accelerator & EIC Fund to scale up innovations by start-ups & SMEs

Building ecosystems and comunities

- Access to Business Acceleration Services (coaches, mentors, corporates, investors & knowledge partners)
- EIC Programme Managers to develop visions for breakthroughs, manage portfolios, and connect to ecosystems
- Crowding in other investors (VC, corporates, etc.)



EIC Governance

- EIC Board & President to set strategy, advise on work programme & implementation
 - Current pilot Advisory Board until May
 - Open call for Board members & President to be launched in April
- EIC and SME Executive Agency (from 1 April) to manage EIC activities
- **EIC Fund** to manage equity investments in EIC supported companies
- **European Commission** to appoint Board, adopt Work Programme, monitor implementation



Joint Working Group between ERC Scientific Council and EIC Advisory Board

Launched in June 2020 with 6 members each from ERC SC and EIC Board

Discussions on:

- Designing **EIC Transition as a follow up to ERC Proof of Concept** grants
- EIC Accelerator **Fast Track** for ERC projects
- Role of EIC Programme Managers to identify trends in ERC-funded research with innovation potential



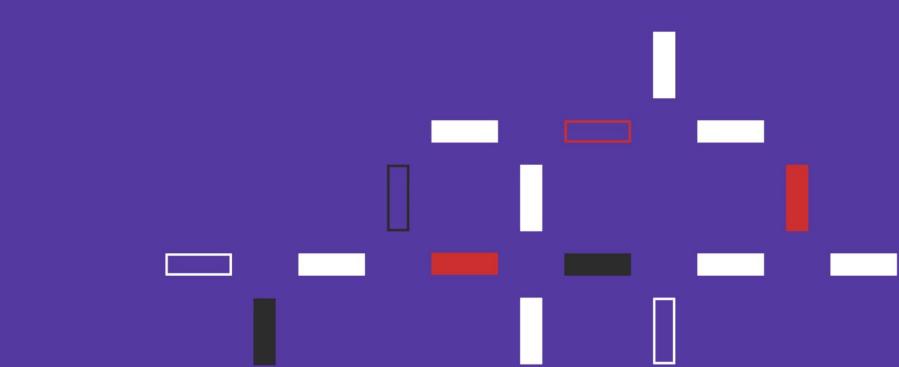
EIC vs ERC?

European Research Council	European Innovation Council	
Focus on excellence (attract best researchers)	Focus on excellence (attract best innovators)	
Focus on individual (the researcher)	Focus on individual (innovator or team)	
Remove constraints (field of science, collaborative partners)	Remove constraints (field of innovation, collaboration partners)	
Selection by scientific peer review	Selection by peer innovators and aligning with private investors	
Long-term grants with guaranteed funding	Combination of grants and financial instruments , flexibility to stop or reorient	

From report of High-Level Group of Innovators on establishing a European Innovation Council, January 2018



EIC Work Programme 2021





EIC main instruments and characteristics

Pathfinder

- Early stage research on breakthrough technologies
- Grants up to €3/4 million
- Successor of FET (Open & Proactive)

Transition

- **Technology maturation** from proof of concept to validation
- Business & market readiness
- Grants up to €2.5 million

Accelerator

- **Development & scale up** of deep-tech/ disruptive innovations by startups/ SMEs
- Blended finance (grants up to €2.5 million; equity investment up to €15 million)
- Successor of SME instrument

- Mission to identify, develop and deploy high risk innovations of all kinds
- Focus on breakthrough, market-creating, deep-tech
- Steered by **EIC Board** of leading innovators (entrepreneurs, investors, researchers, ecosystem)
- Business Acceleration Services (coaches/ mentors, corporates, investors, ecosystem)
- **Pro-active management** (roadmaps, reviews, reorientations, etc) with EIC Programme Managers
- Follow up funding for results from Horizon (ERC, EIT, collaborative) & national programmes

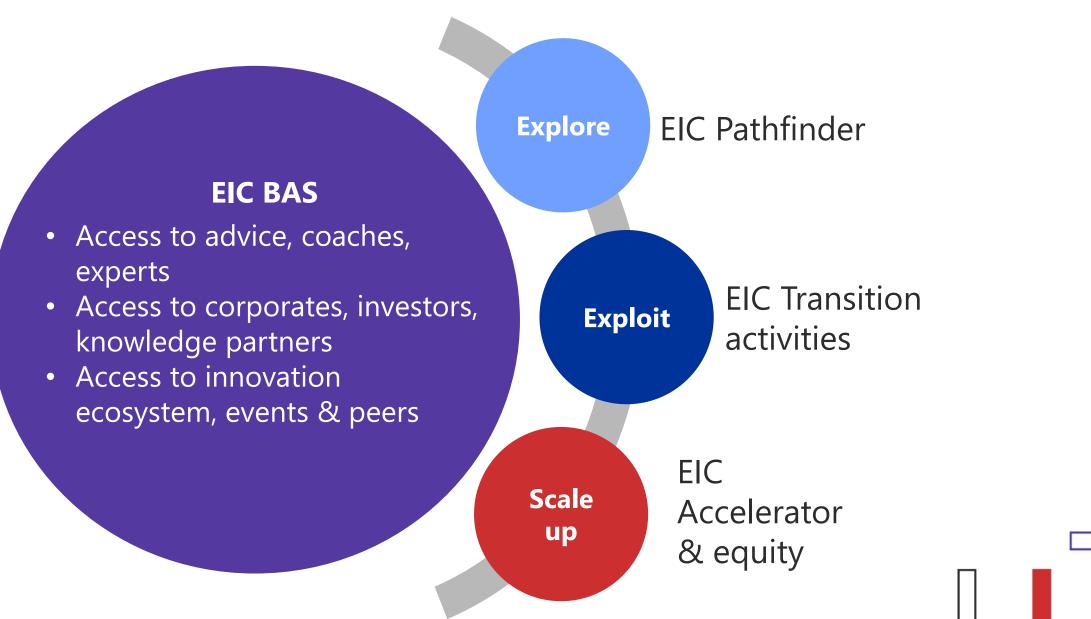


EIC main calls in 2021

Accelerator - Open	Apply any time (early stage screening)	~ €593m (~50:50 grant/equity)
 Accelerator – Challenges Green Deal innovations for the economic recovery Strategic technologies: digital & health 	Cutoffs for full applications in 9 June, 6 October	~€ 495m (~50:50 grant/equity)
Pathfinder - Open	19 May	~€168m
 Pathfinder - Challenges Awareness inside Measure & stimulate brain Cell & gene therapies Green Hydrogen Engineered Living Materials 	27 October	~€132m
Transition – Open	22 September	~€60m
 Transition – Challenges Medtech & devices Energy harvesting & storage 		~€40m

Business Acceleration Services





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Other EIC activities

- **EIC Prizes:** Women Innovators; Capital of Innovation; Innovation Procurement; Social Innovation
- Pilot on **co-creating solutions with Procurers**
- **Partnerships** with ERC & EIT (Fast track scheme), Member State programmes (Plug In pilot), Enterprise Europe Network, Startup Europe





Next steps

March 2021	April – December 2021
17 March - Adoption of first EIC Work Programme for 2021	Publication of EIC Fund Investment Guidelines
18 March - High level EIC launch ceremony – President von der Leyen, President Macron, etc	Deadlines/cutoffs for full applications (from June)
19 March EIC Applicants day for all EIC main calls (Accelerator, Pathfinder, Transition) – Friday	Evaluations, jury interviews, grants, due diligence for equity
Opening of calls (continuous for Accelerator first stage applications via AI platform)	Autumn: launch of 2022 EIC Work Programme





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