

#EUIPAwards

European
Innovation
Council



THE EUROPEAN INNOVATION PROCUREMENT AWARDS22

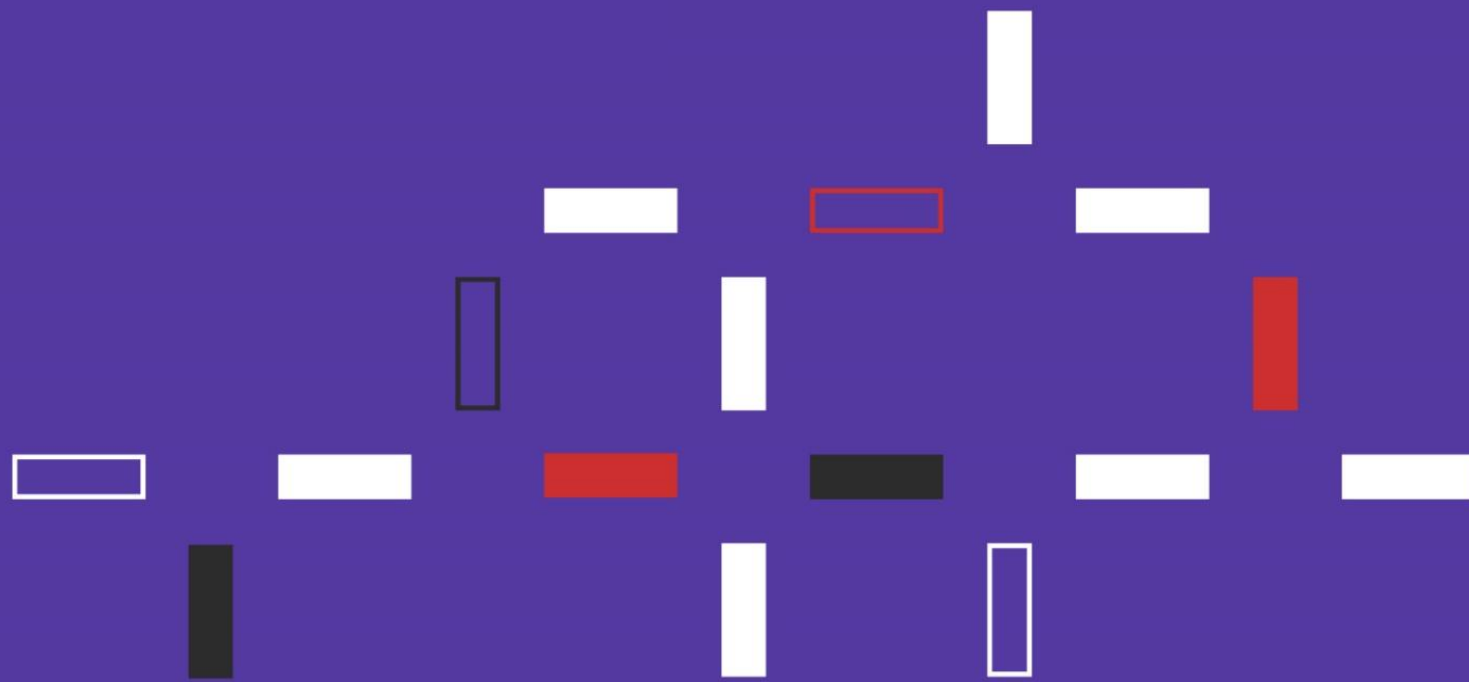




Jorge CANOVAS MONTTOYA

Julija SAKOVICA

Project Advisors
EISMEA I.01

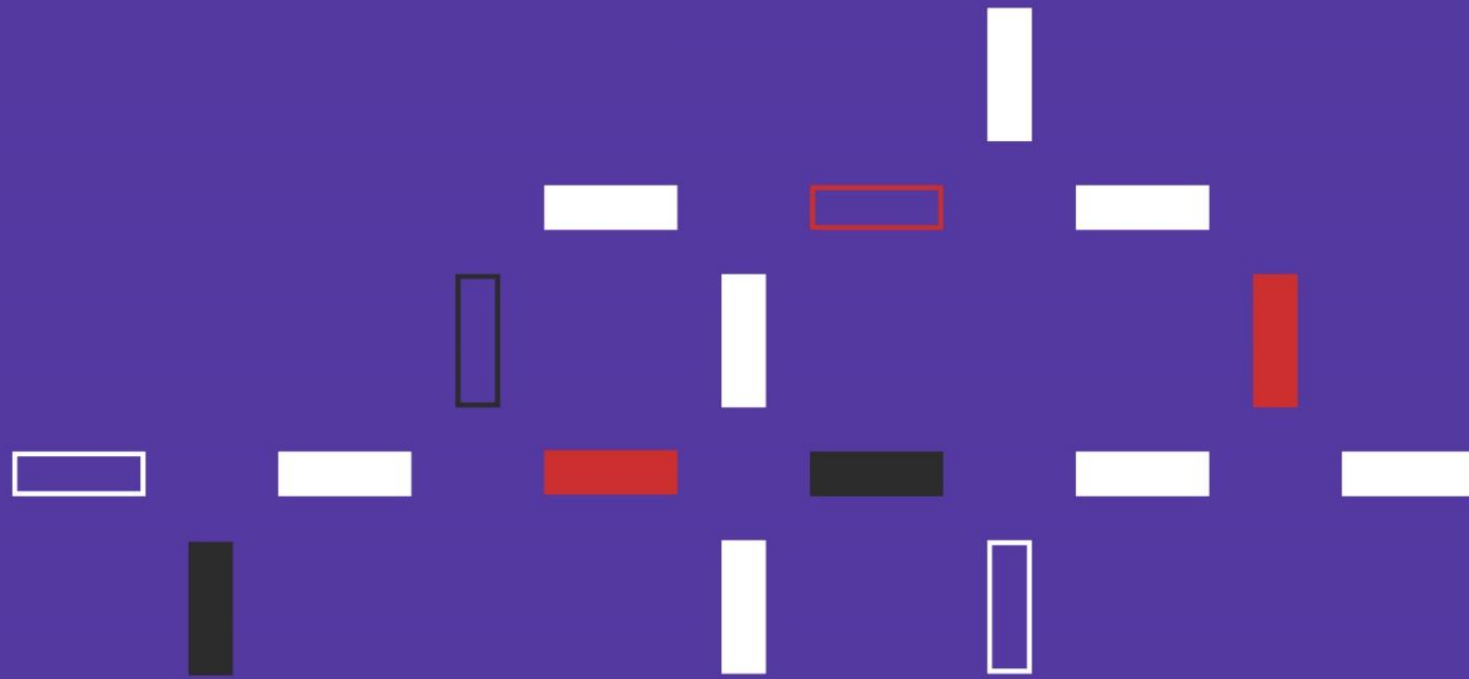


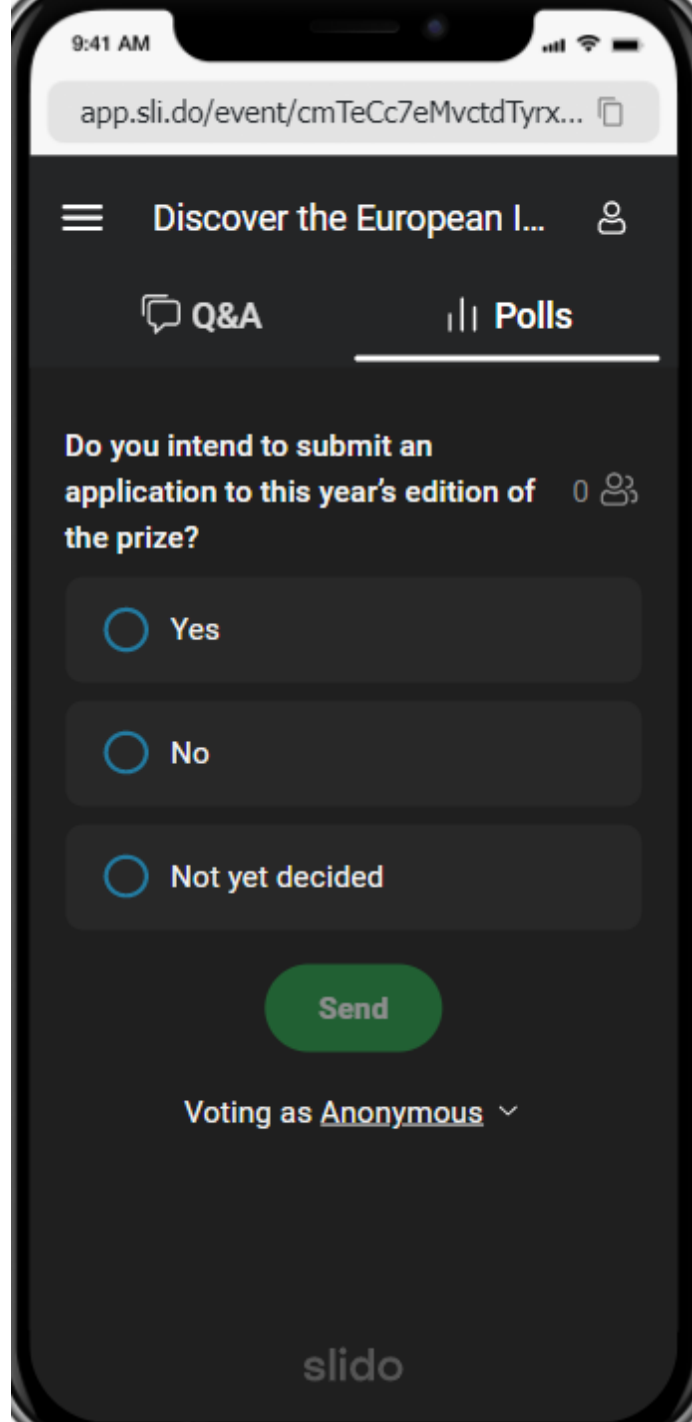
WELCOME!

European
Innovation
Council



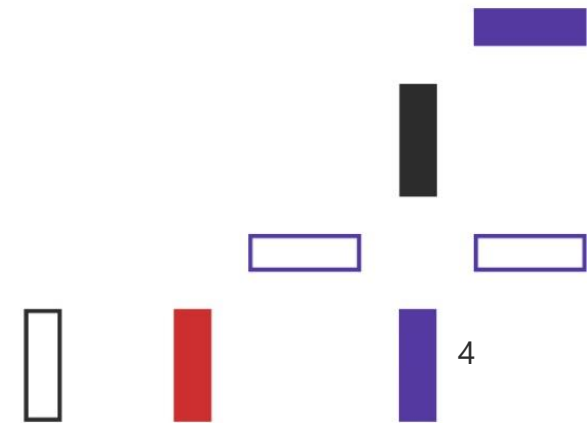
- Please note that your camera and microphone are muted by default
- Be aware that this meeting is recorded
- Join the discussion via Sli.do using the event code **#innoprocurement2022**





sli.do

#innoprocurement2022



Agenda

European
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11.00 – Welcome and presentation of the European Innovation Procurement Awards

11.15 – Testimonial of winners of EUIPA 2021

- ❖ José María Romero Fidalgo - Galician Health Service (SERGAS)
- ❖ Francesco Talone - Direzione Centrale della Polizia Criminale

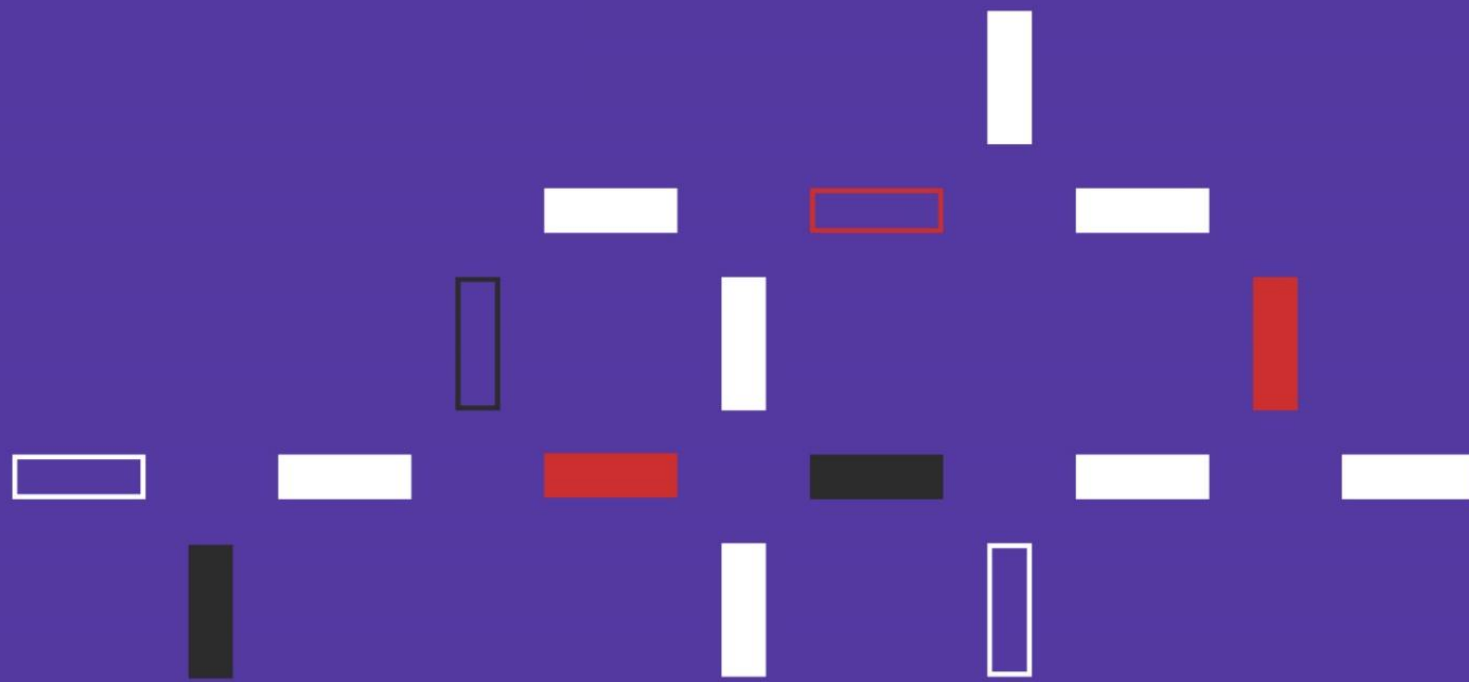
11.30 – Q&A on Slido with #innoprocurement2022

12.15 - Final remarks

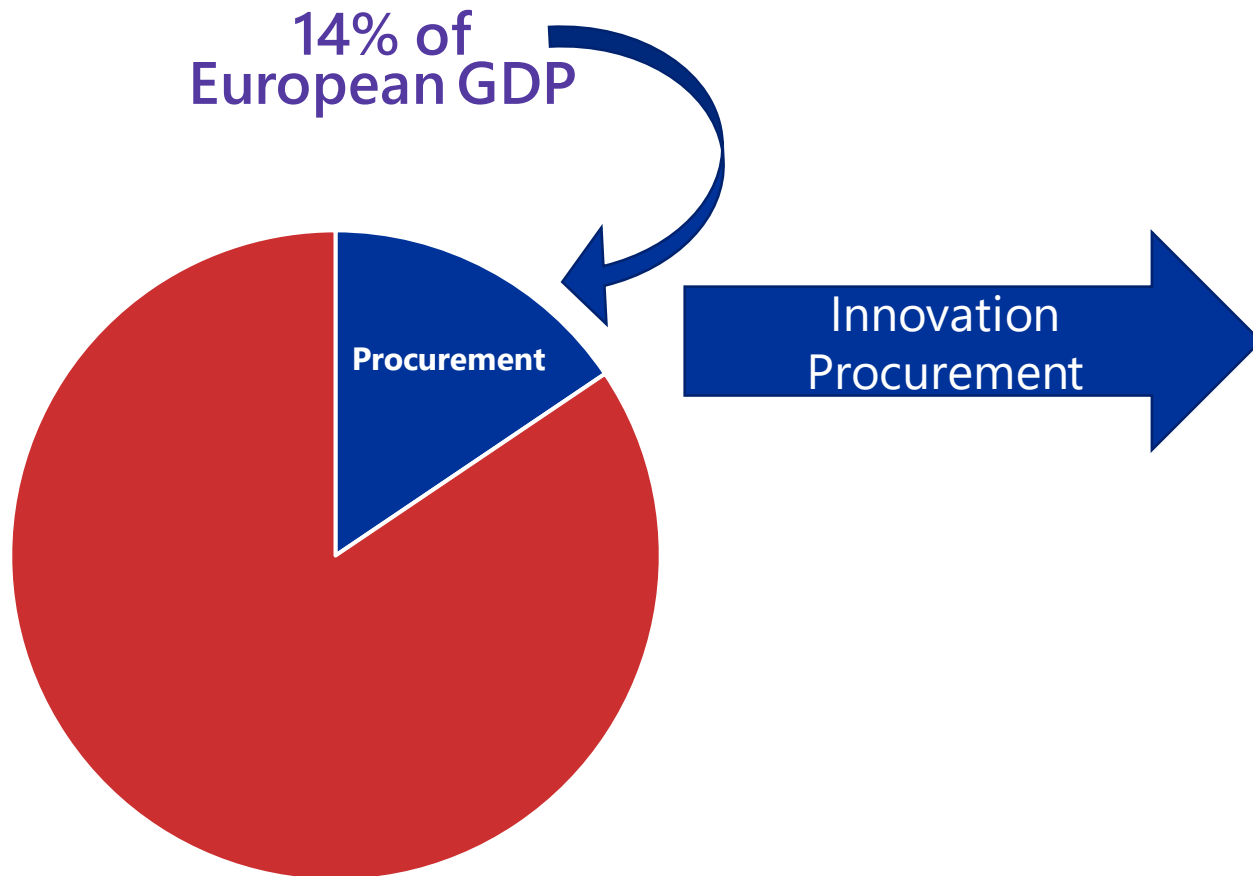




Welcome and presentation of the European Innovation Procurement Awards



1. WHY?



create new markets

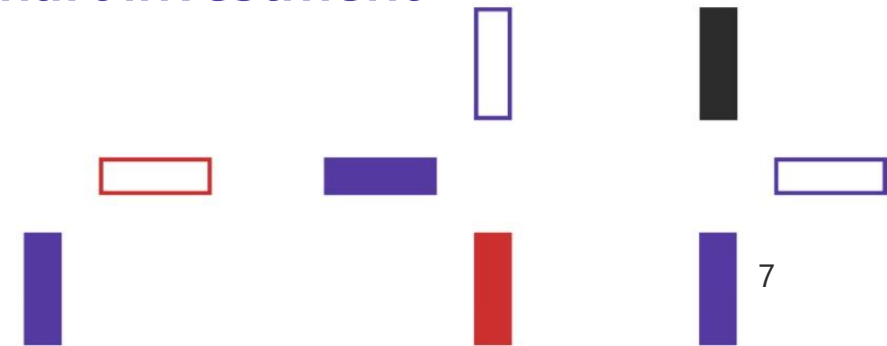
foster the market uptake of innovative products, services and works

increase the quality of public services

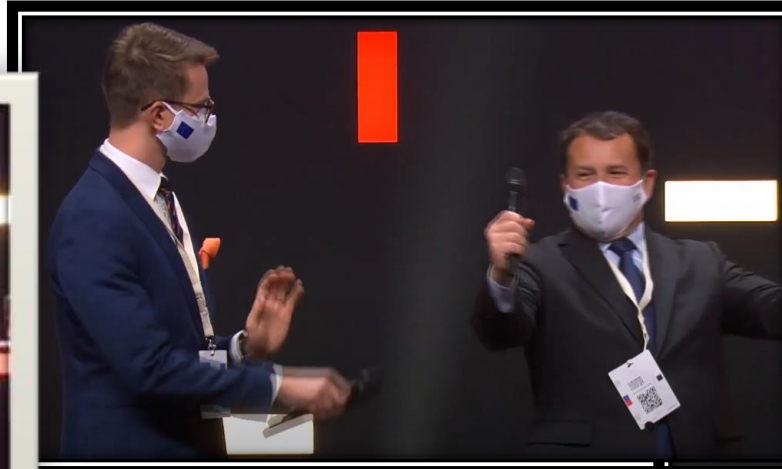
support access to markets for businesses, especially SMEs

boost smart investment

...



2. EUIPA 2022 - Second edition of the recognition prize



3. Life cycle



Milestone	Date
Call opening	22 March 2022
Deadline for submission	22 June 2022 (17:00:00 CET)
Evaluation	July - August
Hearings	October
Award ceremony	November



4. Categories:

Innovation
procurement strategy
award

to reward holistic and dedicated strategy and/or action plan that trigger sustainable innovation procurement practices

Facing societal
challenges award

to reward those innovative procurement practises aimed to face covid-19 pandemic and/or its consequences during the recovery phase

Procurement
leadership award

To reward one or more outstanding individuals and/or legal entities who create strong role models and empower others to succeed and trigger new innovation procurement practices



In each category: 1 winner (75 000€) + 1 runner up (25 000 €)

5. Eligibility criteria 1/2



Innovation procurement strategy and the **Facing societal challenges category** –

- eligible applicants are any public and/or private procurers, as well as individuals/natural persons
- the awarded procurement practice must relate to completed or ongoing initiatives started **after 1 January 2018**. *(In case of ongoing initiatives, only work completed by the submission deadline will be considered for the prize.)*

For the **Procurement leadership category**, eligible applicants are any public and/or private procurers, individuals/natural persons and/or legal entities supporting procurement practice



The awarded procurement **practice** must have taken place in a Member State or in an Associated Country to HE.

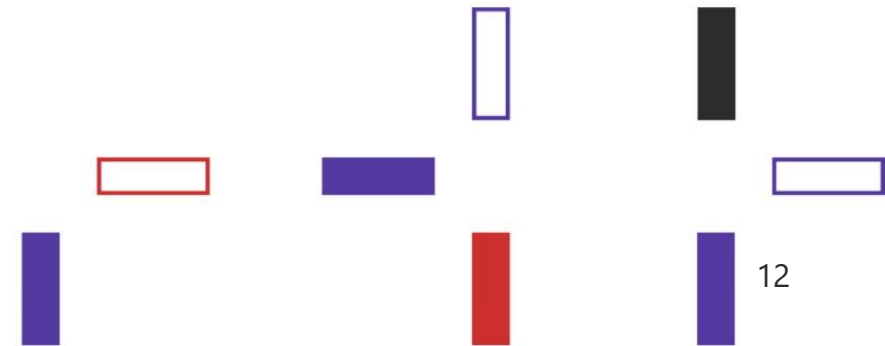
5. Eligibility criteria 2/2



Participants can only **apply to one of the three categories** with the same application and set of activities.

Winners of former European Innovation Procurement Awards editions, as well as runners-up of the edition organised one year prior to the current edition are not eligible.

Applicants that have already received an EU or Euratom prize cannot receive a second prize for the same activities.





6. Award criteria

Criterion	Purpose
Transformation	stimulating the conversion of procurement practices towards innovation procurement with the aim to ensure a sustainable and inclusive growth
Uptake	the innovative procurement practise is replicable and scalable, and, therefore, contributes to providing, more efficient and effective solutions
Collaboration	demonstrated co-operation linked to the innovation procurement practice, established synergies, promotion of best practices
Societal impact	practices with a demonstrated positive quantitative and qualitative impact on society, with special emphasis to achieving the green deal and digital transformation priorities

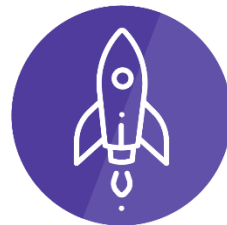
7. Next steps for you and for us



Read [Rules of contest!](#)



Identification of jury
members



Enhancing synergies with
stakeholders and raise awareness

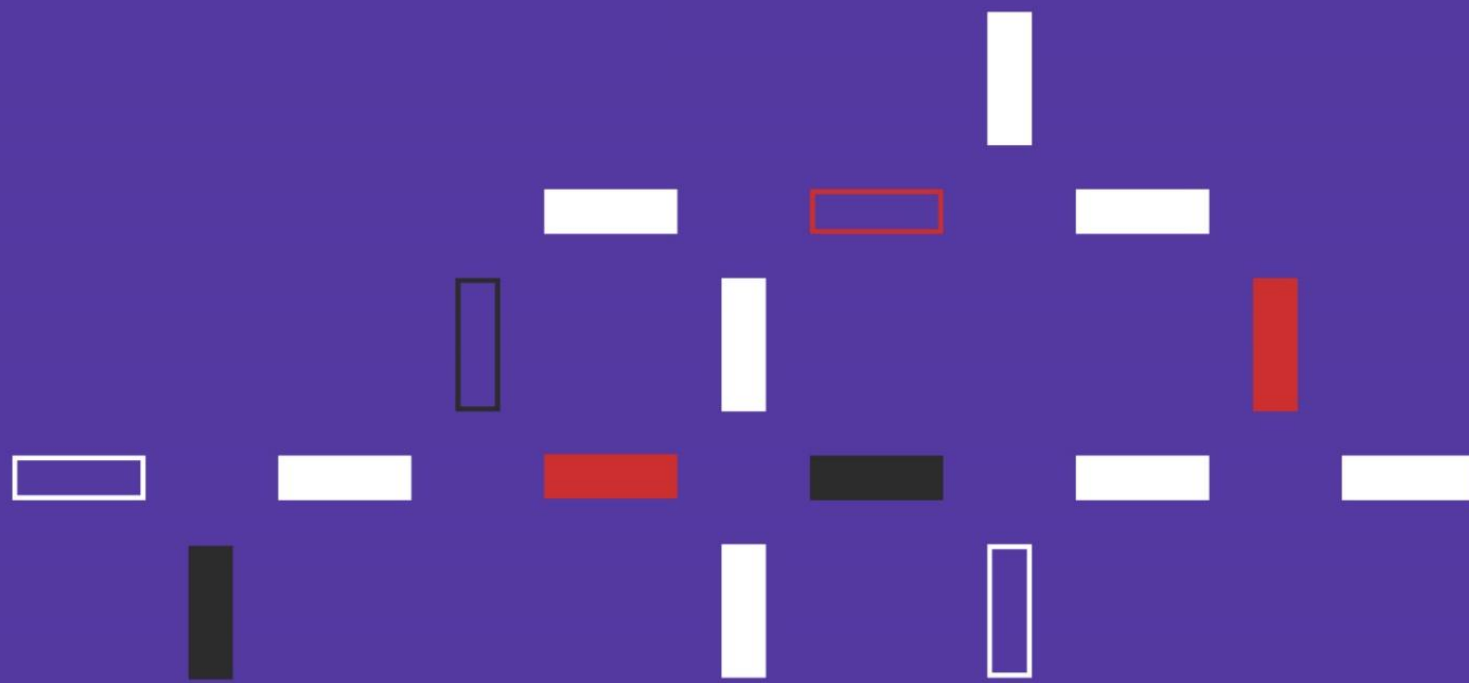
8. Visual identity & Social media



[Twitter @EUeic](#) with the hashtag
#EUIPAwards or [subscribe to newsletter](#)



Testimonial of winners of EUIPA 2021





The Galician innovation journey in search of Public Procurement of Innovation Solutions for Active and Healthy Ageing (INNO-AHA SERGAS)

José María Romero Fidalgo

Director Health Development and Innovation Area
Galician Health Knowledge Agency
Galician Health Service (SERGA)



SERVIZO
GALEGO
DE SAÚDE

AXENCIA GALEGA
DE COÑECEMENTO
EN SAÚDE

Step 1: Submission and pre-selection phase



- The European Innovation Procurement Awards 2021
Innovation procurement strategy category
- Submitted online via the Funding & Tenders Portal Electronic Submission System. Roles:
 - CCO Galician Health Knowledge Agency (ACIS)
 - BEN Galician Health Service (SERGAS)
 - BEN Galician Health Ministry (Consellería de Sanidad)
- Technical Description (Part B)
 1. SUMMARY
 2. CONCEPT & METHODOLOGY
 3. DETAILED DESCRIPTION
 - Award criterion 1, Transformation: examples of the digital transformation of SERGAS.
 - Award criterion 2, Uptake: replication by other administrations and current initiatives.
 - Award criterion 3, Collaboration: at regional level with Quadruple Helix model and EU level.
 - Award criterion 4, Societal impact: solutions increasing the wellbeing of elderly in Galicia.
 4. OTHER (Ethics, etc.)

Step 2: Jury hearings



- **Presenters and supporting speakers:**

José María Romero Fidalgo

Director Health Development and Innovation Area, Galician Health Knowledge Agency (ACIS).
Member of the Galician Health Innovation Council

Javier Quiles del Río, Deputy Director IT Health Area Ferrol, Galician Health Service (SERGAS).
Member of the Galician Health Innovation Council

Alicia Piñeiro Redondo, Head of Consultancy Services, GALARIA - Galician Health Service (SERGAS)

Elías Castro González, DXC Technology

- **Guests (observers): max. 6**

- **English, 50 minutes aprox.**

- **Brief presentation (15 min. max.):**

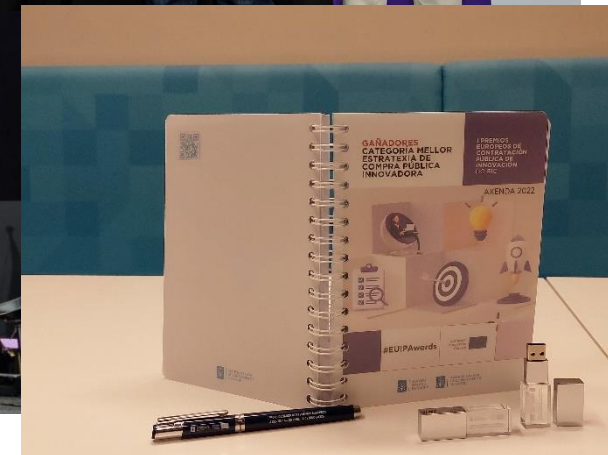
- A brief overview of Galicia and Health System
- The Galician Health Service Innovation Strategy (focused on ageing)
- Public Procurement of Innovation projects

- **This was followed by a 30 – 35 minutes discussion with the expert jury panel, who asked questions related to the prize evaluation criteria.**



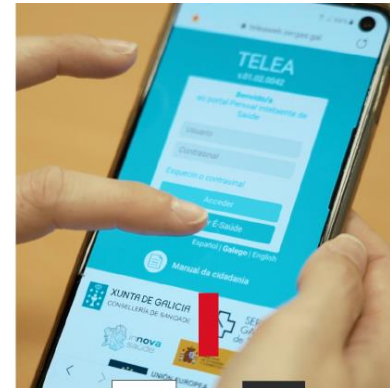
Step 3: Prize ceremony & dissemination

- **Finalist invitation:** European Innovation Council 2021, Brussels, 24-25 Nov.
- **Delegation of 3 members**
- **Innovation procurement strategy category:**
 - The Galician Health Service (SERGAS) (Spain) - Winner
 - The National Centre for Research and Development (Narodowe Centrum Badań i Rozwoju) (Poland) – Runner up
- Apart from the prestigious recognition, the winner of each category was rewarded with EUR 75 000 while each of the runners-up received EUR 25 000.
- **Dissemination:**
 - Press statements, etc.
 - Promotional merchandising, etc. (acknowledge the EU support)
 - Innovation Week, May 2022



Thank you!

THE EUROPEAN
INNOVATION
PROCUREMENT
AWARDS 21



European
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Council



WINNER
Innovation
Procurement Strategy



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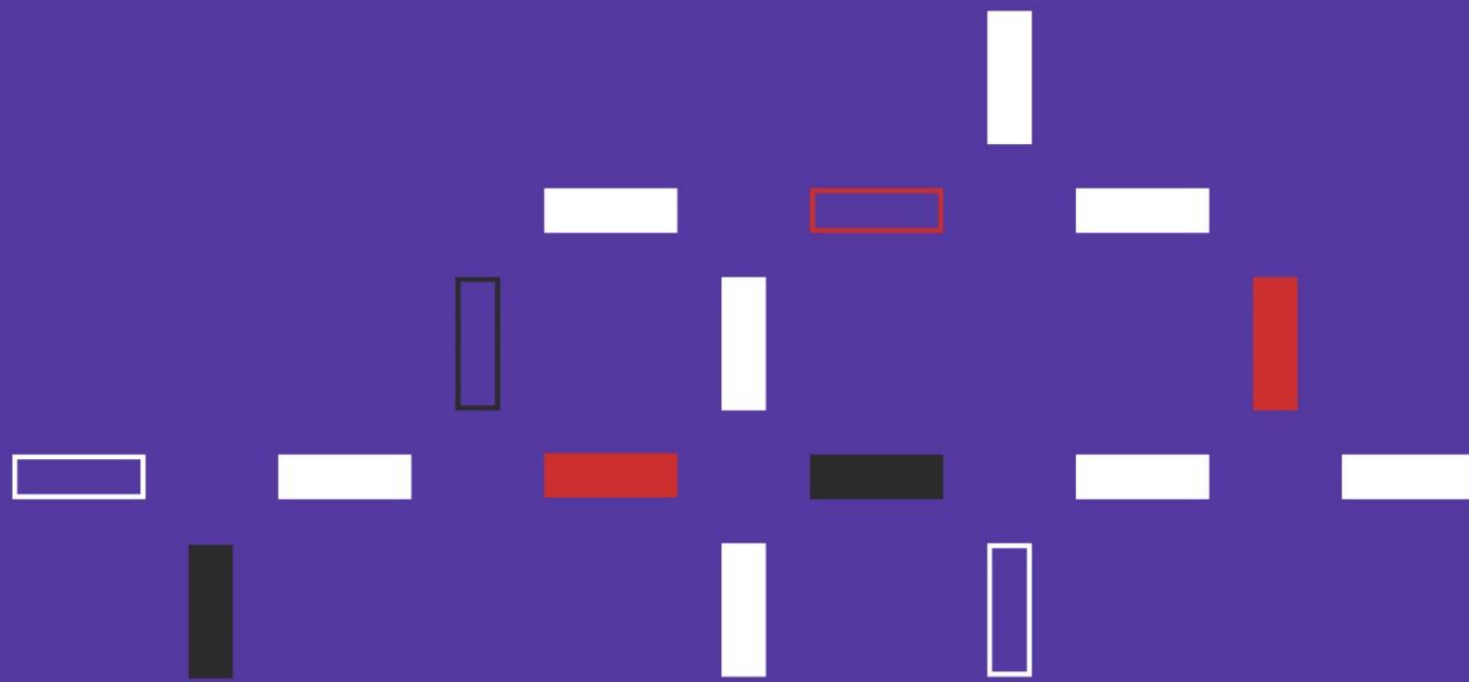
AXENCIA GALEGA
DE COÑECEMENTO
EN SAÚDE

INNO-AHA SERGAS



Francesco Talone

Commissario Capo Tecnico della Polizia di Stato Direzione
Centrale della Polizia Criminale
Ufficio Protezione Dati





Summary

1. Why am I talking to you?
2. A recipe for a successful proposal
3. What you should not forget





Why am I talking to you?

- I was the Project Manager of the Cyber Security Operations Center (C-SOC) of the Criminal Police Central Directorate in Italy
- And I also was the Primary Coordinator Contact for the C-SOC SDAPA ICT proposal, that has been awarded with the EUIPA 2021 for the Procurement Leadership expressed by the steering board of the C-SOC project (together with Stefano Moni and Giuseppe Restivo)
- The C-SOC deals with:
 1. Fundamental rights
 2. Cyber security
 3. Personal data protection
 4. Law enforcement
 5. Public procurement
 6. European funding

A recipe for a successful proposal



BE YOURSELF

THE CRITICAL SUCCESS FACTORS
OF YOUR PROPOSAL ARE INSIDE
YOUR PROJECT TEAM



BE YOURSELF HONESTLY

DON'T FORGET TO COLLECT
EVIDENCES OF YOUR WORK



DUE DILIGENCE

KNOW VERY WELL THE RULES OF
CONTEXT AND APPLY THEM



5 Ws ARE NOT ENOUGH, SEE AT TOMMASO D'AQUINO 8 FUNDAMENTALS

WHO

WHAT

WHEN

WHERE

WHY

HOW

HOW MUCH

BY WHAT MEANS



What you should not forget

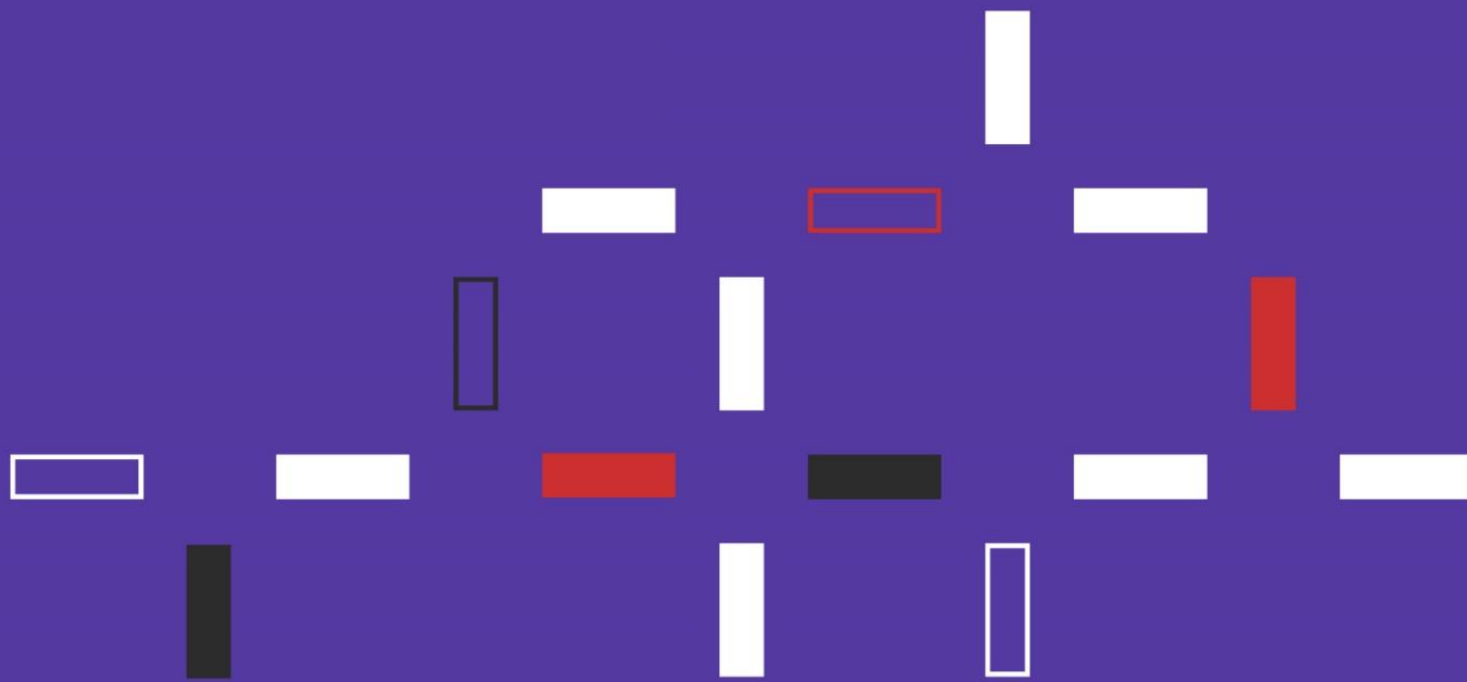
- Your proposal is like a project: take care of time, costs and performances
- Pay attention to ethical aspects of your proposal, they are important
- It is very hard to demonstrate leadership: do your best in collecting evidence
- ... and, in case you win, share your lessons learned!



Q&A
Join us now on SLI.DO
#innoprocurement2022



Final remarks





Thank you for attending the session!

Contact us at EISMEA-EUIPAWARDS@ec.europa.eu

Prize website

https://eic.ec.europa.eu/eic-funding-opportunities/eic-prizes/european-innovation-procurement-awards_en

Check existing Q&A: <https://europa.eu/!dqqQxV>





Thank you!

www.eic.ec.europa.eu

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